

## DETERMINATION OF LOWEST OVERALL PRICE

(Labor-Hour Proposals to JPL-Provided Rate Ranges)

This completed Attachment **MUST** accompany your offer. In completing this Attachment, follow the instructions in paragraphs (a) and (b) below.

- (a) Complete the Certification on the next page. The certificate must be signed by a person with authority to do so within your company.
- (b) Complete and submit the Price Matrix. In completing the Matrix, be sure to make note of the following:
  - (1) Proposers will fill in column B only. For the purposes of proposal evaluation, JPL has supplied the information which appears in the columns entitled "Rate Range," "Labor Rate Midpoint," and column A - "Estimated Hours." **Any proposer altering any information provided in these columns will be rejected.**
  - (2) Overtime usage is expected to be minimal. Please note that JPL's payment policy excludes mark-ups on the premium portion of the labor rate paid for overtime and double-time. The same fixed hourly mark-ups will be paid per hour, regardless of whether the hour worked is straight-time, time-and-one-half, or double-time. Only the labor rate will vary.
  - (3) **Estimated hours are given for estimating purposes only and do not in any way constitute a commitment on the part of JPL.**
  - (4) Selection will be based on "lowest overall price," defined for selection purposes only as the sum, over all labor classifications indicated, of:

the hours for that labor classification	X	the midpoint for that labor classification, adjusted by the mark-up you propose for that labor classification	=	Price
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### CERTIFICATION

It is hereby certified that *(Proposer's Company Name)* \_\_\_\_\_ will pay each employee at least the minimum rates (both the minimum direct wage and combined direct wage and health and welfare) as specified by the Service Contract Act.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date

## LABOR-HOUR CONTRACT PRICE MATRIX

			<u>Column A</u>	<u>Column B</u>
Labor Classification	Rate Range	Labor Rate Midpoint	Estimated Hours	Total Fixed Hourly Mark-Up
Admin. Lead Person	\$22.87 - 34.77	\$28.82	4,000	\$
Designer	13.89 - 21.30	17.60	1,000	
Sr. Design Staff Engineer	34.83 - 52.69	43.76	4,000	
Design Staff Engineer	25.71 - 39.01	32.36	4,000	
Sr. Design Engineer	24.85 - 37.72	31.29	4,000	
Engineer 3	19.68 - 33.36	26.52	1,000	
Engineer 4	22.78 - 40.03	31.41	2,000	
Engineer 5	26.52 - 47.34	47.34	2,000	